

Port of Victoria, Texas

From Texas to the World



Report to the Community

Winter 2017 Newsletter

2017 BRINGS NEW OPPORTUNITY



2000+ ACRES FOR DEVELOPMENT

ECONOMIC DEVELOPMENT AT PORT OF VICTORIA

New jobs, economic development, and industrial expansion are a priority at the Port of Victoria. With more than two thousand acres of prime property for development major companies have been in discussion with port officials about the possibility of locating at the port. “Our commissioners and team at the port have met with companies looking to expand and locate here,” said Port Commission Chairman Robby Burdge. “We have a great opportunity for a major project. The port is an economic engine for this area. With waterway, rail, and four lane divided highways in every direction we have prime industrial property ready for construction.” The Victoria Economic Development Corporation (VEDC) is a partner with the port to bring in new jobs and new projects. Dale Fowler, President of VEDC says the port is well known to site developers and major industrial companies worldwide. “It cannot be ignored that one of the more significant economic development opportunities before us is that of the multibillion dollar ExxonMobil and Saudi Arabia Basic Industries Corporation (SABIC) ethane cracker facility,” said Fowler. “In mid-2016 it was made public that this joint venture was evaluating Victoria County and three other communities for this potential investment. The announcement revealed to our community what we had already learned; that the environment to invest in new chemical manufacturing facilities is fertile for many companies. Specifically, ExxonMobil estimates there are 264 new chemical projects due to shale gas, and anticipate more will follow. Our success in piquing their interest in the Victoria region coupled with the worldwide market for more plastics has us firmly entrenched in aggressively marketing to the chemical industry in the coming year. Chief among the assets we will market to this industry are the properties and partnerships that exist at the Port of Victoria.”

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Dale Fowler, VEDC Vice President Adrian Cannady, and other Victoria officials traveled globally in 2016 to market Victoria to companies worldwide. “In 2016, we [VEDC] found that foreign direct investment projects are largely responsible for the opportunities we are seeing to create new jobs and investment. Understanding that many projects that are evaluating potential locations for their investment are of foreign origin; we strategically and aggressively pursued a marketing program that saw us travel to Germany, Japan and Taiwan,” said Fowler. “This strategy proved productive as several leads and visits to our community were generated from our international marketing effort. It is our goal to continue to maintain a level of international marketing as part of our 2017 program of work.” The Victoria community is business friendly, and officials in city and county government, along with port officials all have the same goal, new jobs and economic expansion. For more information about the Port of Victoria go to our website, portofvictoria.com, or visit the VEDC website at victoriaedc.com. The Port of Victoria is open for business and ready to help make your business a success.



TEXAS SENATOR TOURS THE PORT OF VICTORIA

Texas State Senator Lois Kolkhorst toured the Port of Victoria on a fact finding mission in May of 2016 as part of her responsibilities as a member on the Senate Interim Committee on Texas Ports. The Port of Victoria is in Senate District 18 represented by Kolkhorst. Texas ports contribute thirty percent of the entire Texas economy. According to recent studies ports have more than a \$300 billion total economic impact, with \$82 billion in personal income creating 1.4 million jobs. Senator Kolkhorst and the committee focused on what Texas ports need to remain competitive. Investing in Texas ports will ensure the state economy will remain strong according to Kolkhorst. “The improvements made to the property in recent years by adding liquid cargo docks, general cargo docks, roadways and rails are clearly paying off. The infrastructure improvements made at the Port of Victoria should serve as an example of what Texas ports need to do to prepare for the future,” said Kolkhorst. The Texas Senate Select Committee has issued its Interim Report to the 85th Texas Legislature. The report and recommendations come after months of testimony, hearings, and site visits to Texas ports. Finding ways to invest in Texas ports is one of the recommendations made by the committee. To see or download the entire report go to, <https://goo.gl/K02Tpd> , or the Senate Selected Committee on ports webpage, <https://goo.gl/K61pHJ>.



MESSAGE FROM SKIP: 2016 PRODUCTION BUSY

2016 was another busy and productive year for the Port of Victoria. Our economic development efforts, and public outreach continues to grow and we have a very bright future. The Port was named one of four finalist for the Exxon project, and as of this writing we are still under consideration. Site locators and our economic development team tell us we are also being considered for other projects and we will continue to work to make one of them happen and bring in new jobs to Victoria.



In 2016 we completed infrastructure projects including a new road to Fordyce Holdings, upgrade to the General Cargo Dock at the North Turning Basin, extension of Fleet Avenue on POV South, and saw TXDOT complete the resurfacing and upgrade of FM 1432 that lead to the port. In 2017 we plan on upgrading and extending McCoy Road, in addition to upgrades to Old Bloomington and Canal Road.

In an effort to keep people informed about the Port of Victoria we have worked with local news media for several newspaper and television stories, and given public presentations to various groups including the Rotary Club, The South Texas Coastal Zone Area Meeting, Prosperity Bank, and others. We have met with the Corp of Engineers, The U.S. Coast Guard, Texas Parks and Wildlife, and the Texas General Land Office. Other meetings and public presentations included the Gulf Intracoastal Canal Association, DUG Eagle Ford Convention, Gulf Ports Association of America, Southwest Association of Rail Shippers, International Liquid Terminal Association, and the Texas Ports Association. Our team also made presentations and recommendations to the Future of the Region Conference in San Antonio. Those recommendations are being forwarded as part of a report to the Texas Legislature.

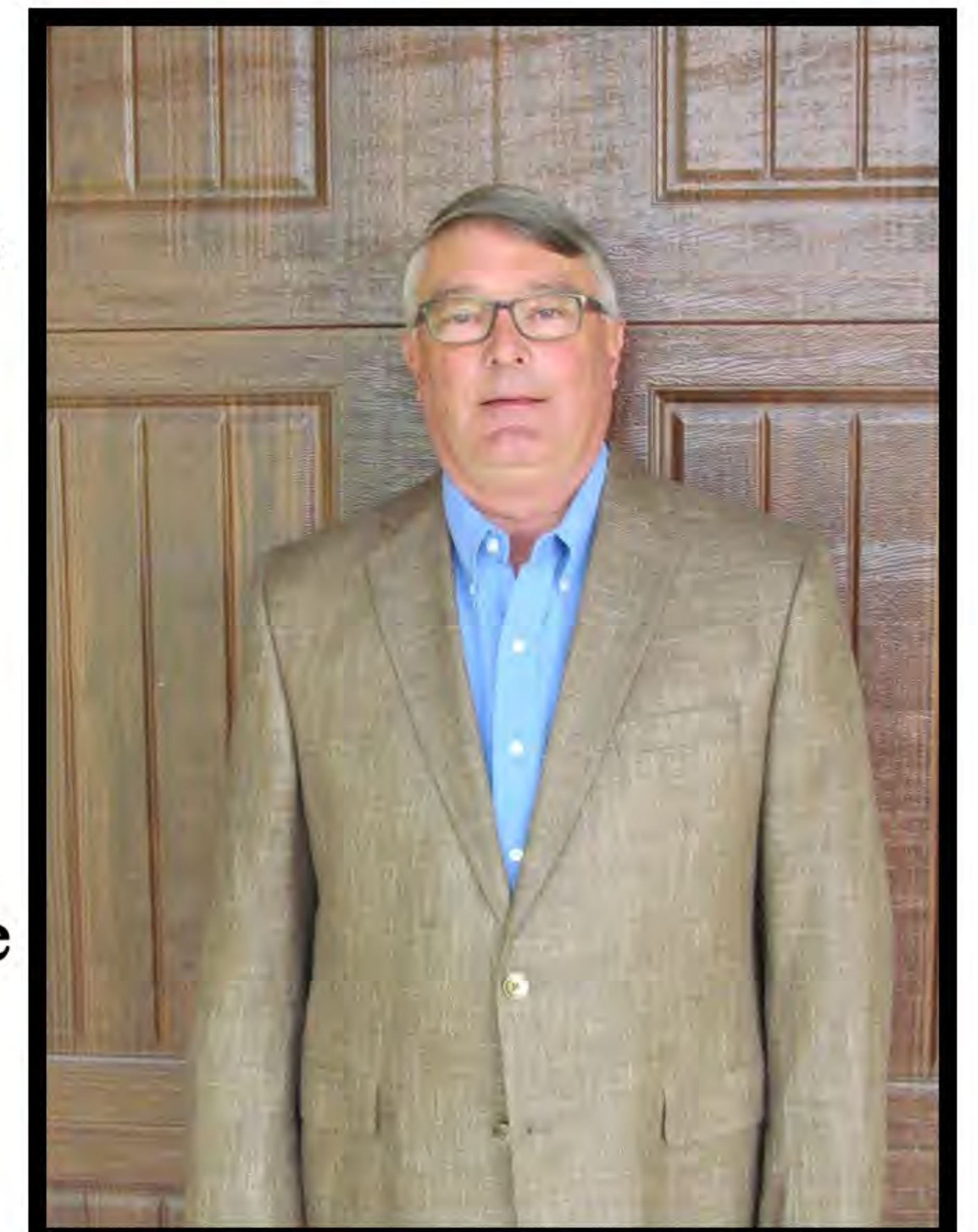
The Port of Victoria was also nominated this year for an award by STEER, the South Texas Energy and Economic Round Table, for our efforts in our community and local investment. Yes, it has been a busy and exciting year for the Port of Victoria. Our new web site (www.portofvictoria.com) was finished to give the public more information about our efforts. We look forward to 2017 and hope to have exciting news in the year ahead.

NEW PORT COMMISSIONER BRINGS OIL & GAS EXPERIENCE

CLAYTON JOHNSON JOINS NAVIGATION DISTRICT COMMISSION

Victoria County Commissioners have appointed Clayton Johnson to the Victoria County Navigation District Board of Commissioners in 2016. Johnson brings thirty five years experience in the oil and gas business to the port. Eagle Ford Shale oil has become the leading export from the port and his lifetime of experience will have a great impact on the commission. "Oil exports will continue to play a vital role in the economic future of port operations," said Port Chairman Robby Burdge. "We are fortunate to have someone with Clayton's business experience on the commission."

Johnson is the CEO and President of Bobwhite Energy Services, and Co-Owner of Farm Industrial. "The Port of Victoria is valuable to the future of this community," said Johnson. "I'm honored to have been appointed to the board and look forward to using my experience in the oil and gas business to continue economic growth and jobs in Victoria." Johnson joins a commission that includes Chairman Robby Burdge, Vice-Chairman Elton Calhoun, Secretary Don Pozzi, and commissioner Robert Loeb.





PORT OF VICTORIA RANKING

The Port of Victoria ranks high compared to other ports in the United States. Of the top 150 ports nationwide, Port of Victoria ranks 70th in total tonnage according to the latest statistics. Port of Victoria ranks 10th when compared to the eighteen ports along the Texas gulf coast. Nearly six million tons of petrochemical, oil, agricultural, sand, gravel, and other commodities come across Port of Victoria docks to world markets via the Victoria Barge Canal and the intracoastal waterway.



PORT OF VICTORIA COMMISSIONERS

- Robby Burdge - Chairman
- Elton Calhoun - Vice-Chairman
- Don Pozzi - Secretary
- Robert Loeb - Commissioner
- Clayton Johnson - Commissioner
- SKIP KAUP - EXECUTIVE DIRECTOR
- 1-888-290-2952
- 1934 FM 1432
- VICTORIA, TX 77905

SHALE MAGAZINE PROFILES PORT OF VICTORIA WITH COVER STORY



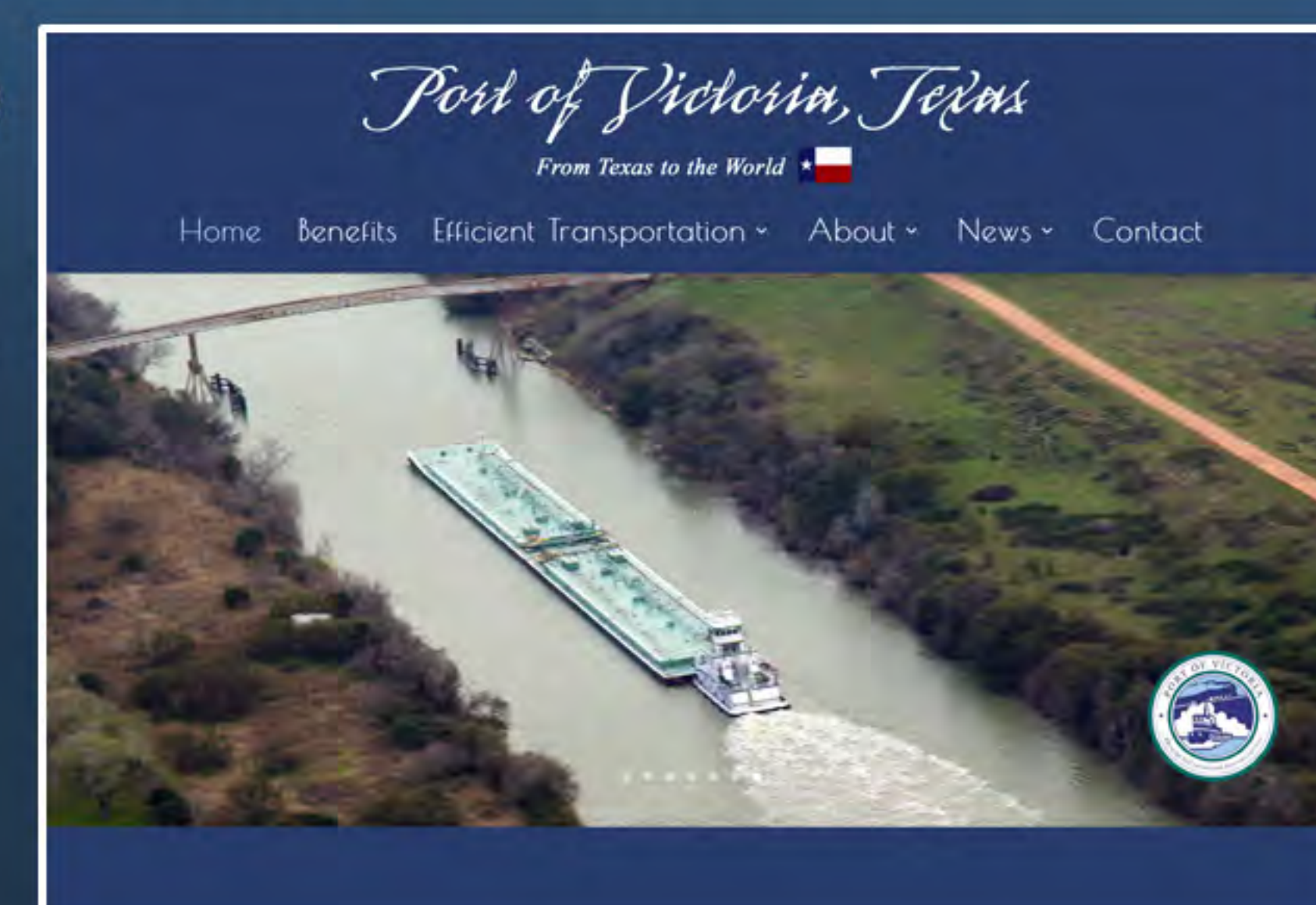
The Port of Victoria continues to get more attention from news organizations and companies across Texas. SHALE Magazine profiled the port and Chairman Robby Burdge in 2016. It was one of several stories in SHALE about the port this year. The Port of Victoria has become a hub for transporting crude oil from the Eagle Ford Shale play to refineries in Texas and Louisiana on barges via the waterway. To see the full content of the profile go to the news section at the port's website, <https://goo.gl/7VdhXJ>, or see the story online, at SHALE Magazine, <https://goo.gl/cZOGZ6>.

SHALE VICTORIA PHOTOS



NEW PORT WEBSITE

The Port of Victoria unveiled its new website in 2016 in an effort to give the public more information about the port. Public notices are easier to find, along with information on all port facilities and activities. Check it out at: <https://portofvictoria.com>



www.PortofVictoria.com